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April 7, 2004

R&R Realty Group Hires Former West Des Moines City Council Member

WEST DES MOINES, IOWA — R&R Realty Group (R&R) is pleased to announce Steve Gaer, a former West Des Moines city councilman, is joining the company April 12. As General Counsel and Vice President of Development for R&R, Gaer will help the company skillfully communicate and negotiate with companies and elected officials in the greater Des Moines metropolitan area.

R&R President Daniel Rupprecht said that hiring Gaer definitely meets the company's objective to "attract the brightest talent in the marketplace."

"Steve is extremely talented and highly respected," Rupprecht said. "He will certainly help R&R pursue business opportunities that arise."

During the eight years Gaer served as an at-large councilman, he helped shape some dramatic changes in the city: the hiring of a new city manager, police chief, fire chief, and human services and public works directors, and the massive developments west of Interstate Highway 35/80, including the Wells Fargo Home Mortgage project and new \$200 million Jordan Creek Town Center project.

"Steve is an outstanding individual who I thoroughly enjoyed working with," said West Des Moines Mayor Eugene Meyer. "He'll be an outstanding addition to R&R, and they've made an excellent choice."

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Gaer previously worked as a Managing Director for Marsh & McLennan, supervising more than 200 employees in 16 offices nationwide that provide professional liability insurance to lawyers and doctors. He joined Marsh & McLennan in 1994, after working nine years as a shareholder and Associate with the Des Moines law firm Ahlers & Cooney. He served as Vice President,

Associate Counsel and Assistant Secretary for five years, providing in-house legal services with an emphasis in contract drafting and negotiation, before being promoted to Managing Director.

Gaer said his decision to join R&R was based on two major factors.

“If anyone could write my ideal job description, Dan Rupprecht has done it,” he said. “In addition, my former position involved a lot of business travel, and was pulling me away from my family more than I felt was fair to them.”

In his new role at R&R, Gaer said he is looking forward to enhancing the company’s relationships with local communities and expanding its client base.

Gaer, a West Des Moines native, received his J.D. in 1986, graduating with honors from Drake University Law School. He received a B.B.A. in marketing from the University of Kentucky in 1983, where he graduated with high distinction.

For more information on R&R Realty Group, call (515) 223-4500 or visit www.rrrealty.com.

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R&R Realty Group is a full-service real estate company with expertise in development, marketing, construction management, property management, technology services and real estate investments, and is among the largest commercial real estate companies in Iowa with more than 4.5 million square feet under management. R&R was formed in 1985 by Daniel Rupprecht and remains family-owned.