



**Justin Lossner**  
**Realty Marketing Group**  
**Marketing Manager**  
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### **PROFESSIONAL PROFILE:**

Justin Lossner began his career as an independent agent at a local brokerage in 2002. He was responsible for providing full service commercial real estate services. In 2006, Justin took a position with Principal Global Real Estate Investors as an Acquisition Specialist. He helped Principal's clients' purchase and sell commercial properties along the East Coast, directly assisting in over \$500 million in acquisitions.

Now a member of Realty Marketing Group, Justin is an active sales and leasing representative in all areas of the company's five million square foot portfolio including industrial, flex, and office space. Justin's experience in the commercial real estate industry has gained him valuable knowledge and expertise in real estate brokerage, institutional ownership, finance and valuation of real estate.

### **EXPERIENCE:**

#### **R& R Realty Group**

- Realty Marketing Group  
Marketing Manager  
October 2009 to Present
- R&R Equity Partners  
Corporate Real Estate Services  
Manager  
October 2008 - October 2009

#### **Principal Global Real Estate**

- June 2006 – October 2008

#### **Ferguson Commercial Real Estate**

- May 2002 – June 2006

### **EDUCATION:**

- University of Northern Iowa,  
Cedar Falls, Iowa  
B.S. in Finance/Real Estate

### **PROFESSIONAL DEVELOPMENT:**

- Iowa Commercial Real Estate  
Association (ICREA), member
- International Council of Shopping Centers  
(ICSC), member

### **RECENT CLIENT LIST:**

- Pioneer/DuPont
- Clear Channel
- Nationwide
- Iowa Telecom
- Bank of the West
- Merit Resources